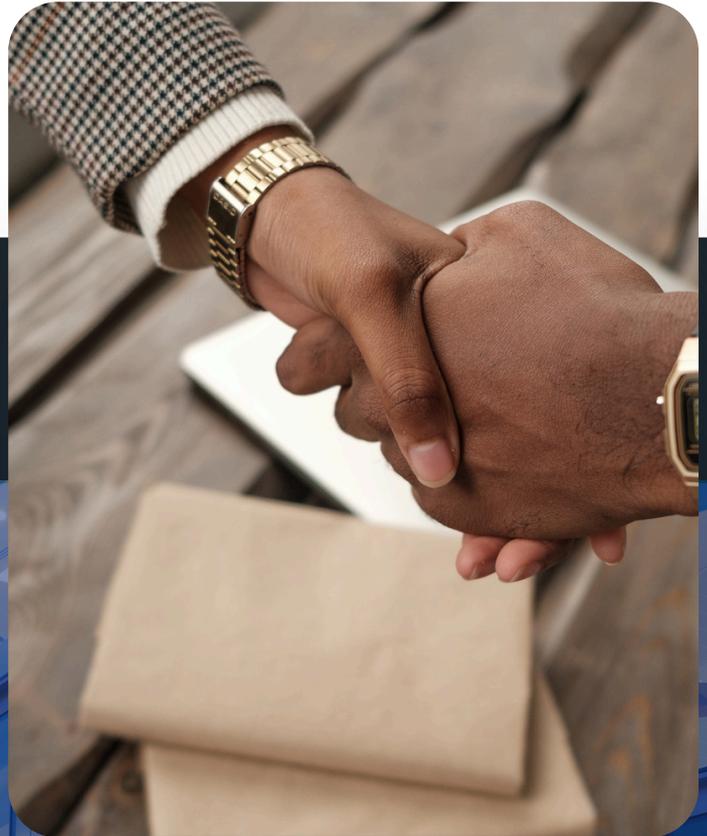


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**WE'RE
HIRING!**

Competitive pay, great benefits,
vibrant workplace.



POSITION

P&C Facultative Underwriter

Location: Lusaka, Zambia

Reporting To: Facultative Underwriting
Manager

COMPANY OVERVIEW

Klaption Reinsurance Limited is a leading reinsurance company committed to providing innovative risk solutions and exceptional service to our clients. We are currently seeking a skilled and dynamic P&C Facultative Underwriter to join our team. This role is crucial to our mission of delivering tailored facultative reinsurance solutions across various lines of business.

POSITION OVERVIEW

The P&C Facultative Underwriter will be responsible for evaluating, pricing, and underwriting complex property and casualty risks on a facultative basis. This role requires a deep understanding of the reinsurance market, strong analytical skills, and the ability to build and maintain relationships with clients and brokers.

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KEY RESPONSIBILITIES

1. Risk Assessment and Underwriting

- Evaluate and underwrite complex property and casualty risks on a facultative basis.
- Analyze exposure and loss data to determine appropriate terms, conditions, and pricing.
- Make informed underwriting decisions in line with company guidelines and risk appetite.

2. Pricing and Negotiation

- Develop and implement pricing strategies for facultative reinsurance risks.
- Negotiate terms and conditions with brokers and clients to secure profitable business.
- Ensure competitive positioning while maintaining profitability targets.

3. Relationship Management

- Build and maintain strong relationships with brokers, clients, and other stakeholders.
- Provide exceptional service and support to clients, ensuring their needs are met promptly and professionally.
- Represent the company at industry events and meetings to enhance market presence and reputation.

4. Portfolio Management

- Monitor and manage the performance of the facultative portfolio, ensuring alignment with company objectives.
- Identify opportunities for growth and improvement within the portfolio.
- Collaborate with other underwriting teams to ensure a balanced and diversified portfolio.

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5. Compliance and Reporting

- Ensure all underwriting activities comply with company policies, procedures, and regulatory requirements.
- Maintain accurate and up-to-date underwriting records and documentation.
- Prepare regular reports on underwriting performance, including analysis and insights for management.

6. Continuous Improvement

- Stay updated with industry trends, market conditions, and best practices in facultative reinsurance.
- Participate in professional development activities to enhance underwriting knowledge and skills.
- Contribute to the continuous improvement of underwriting processes and systems.

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QUALIFICATIONS AND EXPERIENCE

Education: Bachelor's degree in Business, Finance, Insurance, or a related field. Advanced degrees or relevant certifications (e.g., ACII, FCII) are preferred.

Experience: Minimum of 5-7 years of experience in reinsurance or insurance at a senior underwriter level with strong technical competence and experience structuring and placing facultative reinsurance.

SKILLS

- Strong analytical and problem-solving abilities.
- Excellent negotiation and communication skills.
- Ability to build and maintain strong professional relationships.
- In-depth knowledge of reinsurance markets and products.
- Proficiency in underwriting software and tools.



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WHY JOIN US?

- **Impact:** Play a crucial role in shaping our facultative reinsurance strategy and portfolio.
- **Growth:** Opportunities for professional development and career advancement within a dynamic and growing company.
- **Innovation:** Be part of a forward-thinking organization that values innovation and excellence.

If you are a strategic thinker with a passion for facultative underwriting and a commitment to delivering exceptional client service, we invite you to apply for the P&C Facultative Underwriter position at Klaption Reinsurance Limited. Join us in shaping the future of reinsurance.